

Appendix 1 to Exhibit A – Universal Consumables and Instruments Discount Schedules and List Price Catalogue

The following table lists any applicable discounts off the list price in the United States.

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The following table lists any applicable discounts off the list price in the United States.

Table 1. Universal Consumables Discount Schedule:

Annual Sequencing Consumables Spend (in USD)	NextSeq 550	NextSeq 550 (TG)	NextSeq 550Dx	NovaSeq v1.5	NextSeq 1000/2000
\$0 – 500,000	0%	10%	0%	0%	0%
\$500,001 – 999,999	10%	20%	10%	0%	0%
\$1,000,000 – 4,999,999	15%	25%	15%	0%	3%
\$5,000,000 – 9,999,999	20%	30%	20%	3%	5%
\$10,000,000 – 19,999,999	25%	35%	25%	5%	7%
\$20,000,000 – 29,999,999	30%	40%	30%	10%	10%
\$30,000,000 – 39,999,999	30%	40%	30%	13%	13%
\$40,000,000 – 49,999,999	30%	40%	30%	15%	15%
\$50,000,000 – \$74,999,999	30%	40%	30%	17%	15%
\$75,000,000 – \$99,999,999	30%	40%	30%	20%	15%
≥ \$100,000,000	30%	40%	30%	22%	15%

Discounts for new versions of Supplied Products (e.g., future consumables for NovaSeq, NextSeq 500/550, or future platforms) shall be added to the Supply Agreement in compliance with the terms and conditions of the Supply Agreement, including without limitation Section 5.

“**Annual Sequencing Consumables Spend**” equals the total of all amounts invoiced (excluding amounts paid for taxes and shipping, insurance, customs, and other transportation costs) by Illumina to Customer and its Affiliates for the purchase of Sequencing Consumables shipped to the United States during a given Contract Year during the Term.

“Baseline Amount” means Customer’s good faith estimate of its purchase volume of NGS Consumables and Library Preparation Consumables to be shipped to the United States during the Baseline Period.

“Baseline Period” means the period starting on the date of last signature of the Supply Agreement (or an amendment that incorporates the terms of the Supply Agreement) and ending on the immediately following February 14.

“Contract Year” means the period from February 15 of a given calendar year during the Term through and including February 14 of the immediately following calendar year during the Term.

True-Up Calculation:

In the event that there is no annual purchase history upon which to calculate a base discount, Illumina and Customer will agree upon a discount based on the best estimate of Annual Sequencing Consumables Spend. No later than 60 days following the last day of the Baseline Period, Illumina shall perform a true-up analysis to determine if actual amounts invoiced (excluding amounts paid for taxes and shipping, insurance, customs, and other transportation costs) by Illumina to Customer for purchase of Sequencing Consumables shipped during Baseline Period exceeds or falls short of the Baseline Amount. In the event the discount Customer received for Consumables purchased during the Baseline Period is greater than or less than the discount that Customer should have received for such Consumables based on actual amounts invoiced (excluding amounts paid for taxes and shipping, insurance, customs, and other transportation costs) for purchase of Sequencing Consumables during such period, the following shall apply: Illumina will at Customer’s request (x) refund to Customer the dollar amount representing the difference between the discount actually made available to Customer for Consumables and the discount that should have been made available to Customer for Consumables, or (y) issue to Customer a credit equal to the dollar amount representing the difference between the discount actually made available to Customer for Consumables and the discount that should have been made available to Customer for Consumables, which credit may be used by Customer for any future purchase of Supplied Product hereunder, or in the event of an underpayment, immediately invoice Customer for the dollar amount representing the difference between the discount actually made available to Customer for Consumables and the discount that should have been made available to Customer for Consumables, which invoice shall be paid within 30 days after the Customer’s receipt of the invoice.

The following table lists any applicable discounts off the list price in the United States.

Table 2: Universal Hardware Discount Schedule:

<u>Tier</u>	<u>Instrument Credits</u>	<u>Discount off NextSeq 500/550(including Dx)/1000/2000 Instrument</u>	<u>Discount off NovaSeq 6000 Instrument</u>
1	1 – 30	5%	5%
2	31 – 50	10%	10%
3	51 – 100	13%	13%
4	101 – 200	15%	15%
5	201 – 299	17%	17%
6	300 – 600	20%	20%
7	601 – 899	20%	22%
8	≥ 900	20%	24%

Table 3: Allocation of Instrument Credits:

<u>Installed Instrument</u>	<u>Instrument Credits</u>
NovaSeq 6000	10
NextSeq 500/550 (including Dx)/1000/2000	3
MiSeq (including Dx)	1

For each Installed Instrument, Customer shall be entitled to a specific number of Instrument Credits as set forth in Table 3.

“**Installed Instrument**” means a Supplied Product that is a sequencing instrument covered under an active service contract with Illumina, and is installed in Customer’s or its Affiliates’ facility in the United States.

Table 4: Universal Service Contract Discount Schedule:

Tier	Instrument Credits	Service Contract Discount
1	1	0%
2	2 – 4	5%
3	5 – 10	8%
4	11 – 30	10%
5	31 – 50	12%
6	51 – 75	15%
7	76 – 99	17%
8	100 – 200	20%
9	≥ 201	22%

Table provides discount schedule for service contracts* based on the number of Instrument Credits as set forth in Table 3.

*Service Contracts bearing the following Illumina catalogue numbers are eligible for the discounts:

20020009
20019986
20019940
20020010
20019941
20019987
20040645
20040648
20040646
20040664
20040665
20040667

20024565
20024928
20024564
20020011
20019942
20019988
15013866
15013868
15013865
15013861
15013867

**Installed Instruments to be included in the count: NovaSeq 6000, NextSeq 500/550 (including Dx), NextSeq 1000/2000, MiSeq (including Dx)

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System	Instrument	NovaSeq	20012850	--	NovaSeq 6000 Sequencing System	The NovaSeq 6000 Sequencing System is for Research Use Only and is an integrated ultrahigh throughput system performing onboard cluster generation and sequencing. This system includes installation and training and 12 months warranty (including parts and labor).	1	985000

System	Instrument	NextSeq 500/550	20005715	--	NextSeq 550Dx Sequencing System	The NextSeq 550Dx instrument is intended for sequencing of DNA libraries when used with in vitro diagnostic assays performed on the instrument. The NextSeq 550Dx instrument is to be used with specific registered, certified or approved in vitro diagnostic reagents and	1	347000
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						analytical software. The instrument includes a dual boot configuration to enable the use of the instrument in either diagnostic (Dx) or research use only (RUO) mode. In vitro diagnostic sequencing assays, including the Germline and Somatic Variant Modules, are executed in diagnostic mode. Only IVD sequencing reagents can be utilized in diagnostic mode.		

System	Instrument	NextSeq 500/550	15046626	SY-415-1002	NextSeq® 550 Sequencing System	Illumina NextSeq 550 Sequencing System is for Research Use Only and is an integrated system for automated generation of DNA clonal clusters by bridge amplification, sequencing, primary analysis, and array scanning. System	1	275000
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						includes embedded touchscreen monitor and on-instrument computer, NextSeq Control Software, installation and training, and 12 months warranty (including parts and labor).		
System	Instrument	NextSeq 500/550	20037138	--	Certified Pre-Owned NextSeq 550 System	Certified Pre-Owned NextSeq 550 System	1	225000
System Upgrade	Instrument	NextSeq 500/550	15068091	SY-415-1003	NextSeq® 500 to NextSeq® 550 Upgrade	Available for pre-order. Upgrade NextSeq 500 to NextSeq 550 and enable array scanning of CytoSNP-850k, CytoSNP-12, and HumanKaryomap-12 BeadChips. Upgrade cost will cover upgrade onsite by FSE.	1	50000
System	Instrument	NextSeq 1000/2000	20038897	--	NextSeq™ 2000 Sequencing System	Illumina NextSeq 2000 Sequencing System is for Research Use Only and is an integrated system	1	335000

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						for automated generation of DNA clonal clusters by bridge amplification, sequencing, primary analysis, and secondary analysis. System includes embedded touchscreen monitor and on-instrument computer, control software, hardware accelerated Dragen Bio-IT secondary analysis pipelines, installation and training, and 12 months warranty (including parts and labor).		

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System	Instrument	NextSeq 1000/2000	20038898	--	NextSeq™ 1000 Sequencing System	Illumina NextSeq 1000 Sequencing System is for Research Use Only and is an integrated system for automated generation of DNA clonal clusters by bridge amplification, sequencing, primary analysis, and secondary analysis. System includes embedded touchscreen monitor and on-instrument computer, control software, hardware accelerated Dragen Bio-IT secondary analysis pipelines. Installation and training, and 12 months warranty (including parts and labor).	1	210000

Instrument Spares	Instrument	SQ Misc	20022240	--	NextSeq Air Filter	NextSeq Air Filters ensure that internal components of the instrument remain free of	1	85
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						dust and other environmental contaminants for optimal performance. We recommend replacing air filters every 90 days as part of standard NextSeq preventative maintenance.		
Instrument Spares	Instrument	SQ Misc	20063988	--	NextSeq Air Filter	SPARE, Air Filter, NextSeq 550	1	\$85
Standard Consumables	Consumables	NovaSeq	20028312	--	NVSEQ 6000 S4 Rgt Kit v1.5 (300cyc)	This reagent kit provides one NovaSeq S4 flow cell (with 4 lanes) and reagent consumables to support a single flow cell 300 cycles run on the NovaSeq 6000.	1	14400

Standard Consumables	Consumables	NovaSeq	20028313	--	NVSEQ 6000 S4 Rgt Kit v1.5 (200cyc)	This reagent kit provides the flow cell and reagent consumables to support a single flow cell 200- cycle NovaSeq run.	1	12925
Standard Consumables	Consumables	NovaSeq	20044417	--	NVSEQ 6000 S4 Rgt Kit v1.5 (35cyc)	This v1.5 reagent kit provides the flow cell and reagent consumables to support a single S4	1	10500

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						flow cell 35 cycles NovaSeq run.		
Standard Consumables	Consumables	NovaSeq	20028314	--	NVSEQ 6000 S2 Rgt Kit v1.5 (300cyc)	This reagent kit provides the flow cell and reagent consumables to support a single flow cell 300 cycles NovaSeq run.	1	9600
Standard Consumables	Consumables	NovaSeq	20028315	--	NVSEQ 6000 S2 Rgt Kit v1.5 (200cyc)	This reagent kit provides the flow cell and reagent consumables to support a single flow cell 200 cycles NovaSeq run.	1	9000
Standard Consumables	Consumables	NovaSeq	20028316	--	NVSEQ 6000 S2 Rgt Kit v1.5 (100cyc)	This reagent kit provides the flow cell and reagent consumables to support a single flow cell 100 cycles NovaSeq run.	1	7250
Standard Consumables	Consumables	NovaSeq	20028317	--	NVSEQ 6000 S1 Rgt Kit v1.5 (300cyc)	This reagent kit provides the flow cell and reagent consumables to support a single flow cell 300 cycles NovaSeq run.	1	5250

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Standard Consumables	Consumables	NovaSeq	20028318	--	NVSEQ 6000 S1 Rgt Kit v1.5 (200cyc)	This reagent kit provides the flow cell and reagent consumables to support a single flow cell 200 cycles NovaSeq run.	1	4850
Standard Consumables	Consumables	NovaSeq	20028402	--	NVSEQ 6000 SP Rgt Kit v1.5 (500cyc)	This reagent kit provides the flow cell and reagent consumables to support a single flow cell 500 cycles NovaSeq run.	1	4200
Standard Consumables	Consumables	NovaSeq	20028319	--	NVSEQ 6000 S1 Rgt Kit v1.5 (100cyc)	This reagent kit provides the flow cell and reagent consumables to support a single flow cell 100 cycles NovaSeq run.	1	3850
Standard Consumables	Consumables	NovaSeq	20028400	--	NVSEQ 6000 SP Rgt Kit v1.5 (300cyc)	This reagent kit provides the flow cell and reagent consumables to support a single flow cell 300 cycles NovaSeq run.	1	3000
Standard Consumables	Consumables	NovaSeq	20040719	--	NVSEQ 6000 SP Rgt Kit v1.5 (200cyc)	This reagent kit provides the flow cell and reagent consumables to support.	1	2750

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						single SP flow cell 200 cycles NovaSeq run.		
Standard Consumables	Consumables	NovaSeq	20028401	--	NVSEQ 6000 SP Rgt Kit v1.5 (100cyc)	This reagent kit provides the flow cell and reagent consumables to support a single flow cell 100 cycles NovaSeq run.	1	2100
Standard Consumables	Consumables	NovaSeq	20043131	--	NovaSeq XP 4-Lane Kit v1.5	The NovaSeq Xp 4-Lane Kit is a consumable used along with the NovaSeq Xp Flow Cell Dock in an optional workflow that allows accessibility to individual lanes of the NovaSeq flow cell. The kit consists of ExAmp reagents (3 tubes) and a single manifold needed to load a 4-lane NovaSeq flow cell.	1	599

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Standard Consumables	Consumables	NovaSeq	20043130	--	NovaSeq XP 2-Lane Kit v1.5	The NovaSeq Xp 2-Lane Kit is a consumable used along with the NovaSeq Xp Flow Cell Dock in an optional workflow that allows accessibility to individual lanes of the NovaSeq flow cell. The kit consists of ExAmp reagents (3 tubes) and a single manifold needed to load a 2-lane NovaSeq flow cell.	1	299

Standard Consumables	Consumables	NextSeq 500/550	20028871	--	NextSeq 550Dx HO Rgt Kit v2.5 (300 cyc)	NextSeq 550Dx High Output Reagent Kit v2.5 (300 Cycles) is a set of reagents and consumables intended for sequencing of sample libraries when used with validated assays. The kit is intended for use with the NextSeq 550Dx instrument and analytical software.	1	6335
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Standard Consumables	Consumables	NextSeq 500/550	20024913	--	TG NSQ 500/550 Hi Output v2.5 (300 CYS)	Provides kitted reagents for 300 cycles of sequencing, plus dual-indexing support on a High Output run (up to 400M reads). Includes: High Output Reagent Cartridge (300 cycles), High Output Flow Cell Cartridge, and Buffer Cartridge.	1	5825
Standard Consumables	Consumables	NextSeq 500/550	20024908	--	NSQ 500/550 Hi Output KT v2.5 (300 CYS)	Provides kitted reagents for 300 cycles of sequencing, plus dual-indexing support on a High Output run (up to 400M reads). Includes: High Output Reagent Cartridge (300 cycles), High Output Flow Cell Cartridge, and Buffer Cartridge.	1	5065
Standard Consumables	Consumables	NextSeq 500/550	20024912	--	TG NSQ 500/550 Hi Output v2.5 (150 CYS)	Provides kitted reagents for 150 cycles of sequencing, plus dual-	1	3635

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						indexing support on a High Output run (up to 400M reads). Includes: High Output Reagent Cartridge (150 cycles), High Output Flow Cell Cartridge, and Buffer Cartridge.		
Standard Consumables	Consumables	NextSeq 500/550	20024907	--	NSQ 500/550 Hi Output KT v2.5 (150 CYS)	Provides kitted reagents for 150 cycles of sequencing, plus dual-indexing support on a High Output run (up to 400M reads). Includes: High Output Reagent Cartridge (150 cycles), High Output Flow Cell Cartridge, and Buffer Cartridge.	1	3160
Standard Consumables	Consumables	NextSeq 500/550	20024910	--	TG NSQ 500/550 Mid Output v2.5 (300 CYS)	Provides kitted reagents for 300 cycles of sequencing, plus dual-indexing support on a Mid Output run (up to 130M reads). Includes:	1	2230

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						Mid Output Reagent Cartridge (300 cycles), Mid Output Flow Cell Cartridge, and Buffer Cartridge.		
Standard Consumables	Consumables	NextSeq 500/550	20028870	--	NextSeq 550Dx HO Rgt Kit v2.5 (75 cyc)	NextSeq 550Dx High Output Reagent Kit v2.5 (75 Cycles) is a set of reagents and consumables intended for sequencing of sample libraries when used with validated assays. The kit is intended for use with the NextSeq 550Dx instrument and analytical software.	1	2195
Standard Consumables	Consumables	NextSeq 500/550	20024905	--	NSQ 500/550 Mid Output KT v2.5 (300 CYS)	Provides kitted reagents for 300 cycles of sequencing, plus dual-indexing support on a Mid Output run (up to 130M reads). Includes: Mid Output Reagent Cartridge (300 cycles),	1	1940

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						Mid Output Flow Cell Cartridge, and Buffer Cartridge.		
Standard Consumables	Consumables	NextSeq 500/550	20024911	--	TG NSQ 500/550 Hi Output v2.5 (75 CYS)	Provides kitted reagents for 75 cycles of sequencing, plus dual-indexing support on a High Output run (up to 400M reads). Includes: High Output Reagent Cartridge (75 cycles), High Output Flow Cell Cartridge, and Buffer Cartridge.	1	1895

Standard Consumables	Consumables	NextSeq 500/550	20024906	--	NSQ 500/550 Hi Output KT v2.5 (75 CYS)	Provides kitted reagents for 75 cycles of sequencing, plus dual-indexing support on a High Output run (up to 400M reads). Includes: High Output Reagent Cartridge (75 cycles), High Output Flow Cell	1	1650
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						Cartridge, and Buffer Cartridge.		
Standard Consumables	Consumables	NextSeq 500/550	20024909	--	TG NSQ 500/550 Mid Output v2.5 (150 CYS)	Provides kitted reagents for 150 cycles of sequencing, plus dual-indexing support on a Mid Output run (up to 130M reads). Includes: Mid Output Reagent Cartridge (150 cycles), Mid Output Flow Cell Cartridge, and Buffer Cartridge.	1	1385

Standard Consumables	Consumables	NextSeq 500/550	20024904	--	NSQ 500/550 Mid Output KT v2.5 (150 CYS)	Provides kitted reagents for 150 cycles of sequencing, plus dual-indexing support on a Mid Output run (up to 130M reads). Includes: Mid Output Reagent Cartridge (150 cycles), Mid Output Flow Cell	1	1205
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						Cartridge, and Buffer Cartridge.		
Standard Consumables	Consumables	NextSeq 1000/2000	20040561	--	NextSeq™ 2000 P3 Reagents (300 Cycles)	Provides kitted reagents for 300 cycles of sequencing, plus dual-indexing support (up to 1.1B single reads). Includes: NextSeq 2000 Reagent Cartridge (300 cycles), NextSeq 2000 P3 Flow Cell, and RSB with Tween 20.	1	6000
Standard Consumables	Consumables	NextSeq 1000/2000	20040560	--	NextSeq™ 2000 P3 Reagents (200 Cycles)	Provides kitted reagents for 200 cycles of sequencing, plus dual-indexing support (up to 1.1B single reads). Includes: NextSeq 2000 Reagent Cartridge (200 cycles), NextSeq 2000 P3 Flow Cell, and RSB with Tween 20.	1	4500

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Standard Consumable s	Consumables	NextSeq 1000/2000	20050264	--	NextSeq™1000/2000 P1 Reagents (300 Cycles)	Provides kitted reagents for 300 cycles of sequencing, plus dual-indexing support (up to 100M single reads). Includes: NextSeq 1000/2000 Reagent Cartridge (300 cycles), NextSeq 1000/2000 P1 Flow Cell, and RSB with Tween 20. This reagent kit is based on the v3	1	1250
Standard Consumable s	Consumables	NextSeq 1000/2000	20046813	--	NextSeq™1000/2000 P2 Reagents (300 Cycles)	Provides kitted reagents for 300 cycles of sequencing, plus dual-indexing support (up to 400M single reads). Includes: NextSeq 1000/2000 Reagent Cartridge (300 cycles), NextSeq 1000/2000 P2 Flow Cell, and RSB with Tween 20.	1	3540

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Standard Consumables	Consumables	NextSeq 1000/2000	20040559	--	NextSeq™ 2000 P3 Reagents (100 Cycles)	Provides kitted reagents for 100 cycles of sequencing, plus dual-indexing support (up to 1.1B single reads). Includes: NextSeq 2000 Reagent Cartridge (100 cycles), NextSeq 2000 P3 Flow Cell, and RSB with Tween 20.	1	3250
Standard Consumables	Consumables	NextSeq 1000/2000	20046116	--	NextSeq™ 1000/2000 Index Primer Kit	Reagents to utilize custom index primers with the NextSeq 1000/2000 cartridge. This kit is sufficient for 10 custom index primer uses.	1	2775
Standard Consumables	Consumables	NextSeq 1000/2000	20046117	--	NextSeq™ 1000/2000 Read Primer Kit	Reagents to utilize custom read primers with the NextSeq 1000/2000 cartridge. This kit is sufficient for 10 custom read primer uses.	1	2750

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Standard Consumables	Consumables	NextSeq 1000/2000	20046812	--	NextSeq™1000/200 0 P2 Reagents (200 Cycles)	Provides kitted reagents for 200 cycles of sequencing, plus dual-indexing support (up to 400M single reads). Includes: NextSeq 1000/2000 Reagent Cartridge (200 cycles), NextSeq 1000/2000 P2 Flow Cell, and RSB with Tween 20.	1	2670
Standard Consumables	Consumables	NextSeq 1000/2000	20046810	--	NextSeq™ 2000 P3 Reagents (50 Cycles)	Provides kitted reagents for 50 cycles of sequencing, plus dual-indexing support (up to 1.1B single reads). Includes: NextSeq 2000 Reagent Cartridge (50 cycles), NextSeq 2000 P3 Flow Cell, and RSB with Tween 20.	1	2250
Standard Consumable	Consumables	NextSeq 1000/2000	20046811	--	NextSeq™1000/200 0 P2 Reagents (100 Cycles)	Provides kitted reagents for 100 cycles of sequencing, plus dual-indexing support (up to	1	1420

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						400M single reads). Includes: NextSeq 1000/2000 Reagent Cartridge (100 cycles), NextSeq 1000/2000 P2 Flow Cell, and RSB with Tween 20.		
Standard Consumables	Consumables	NextSeq 1000/2000	20046115	--	NextSeq™ 1000/2000 Read & Index Primers	Reagents to utilize custom read and index primers with the NextSeq 1000/2000 cartridge. This kit is sufficient for 1 custom read primer and 1 custom index primer use.	1	600

